

Does Phishing Training Work?

A Large-Scale Empirical Assessment of Multi-Modal Training Grounded in the NIST Phish Scale

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Background

- Phishing remains a critical cybersecurity threat.
- Effectiveness of cybersecurity training unclear across lure difficulties.
- Using NIST Phish Scale to measure effectiveness.

Research Questions

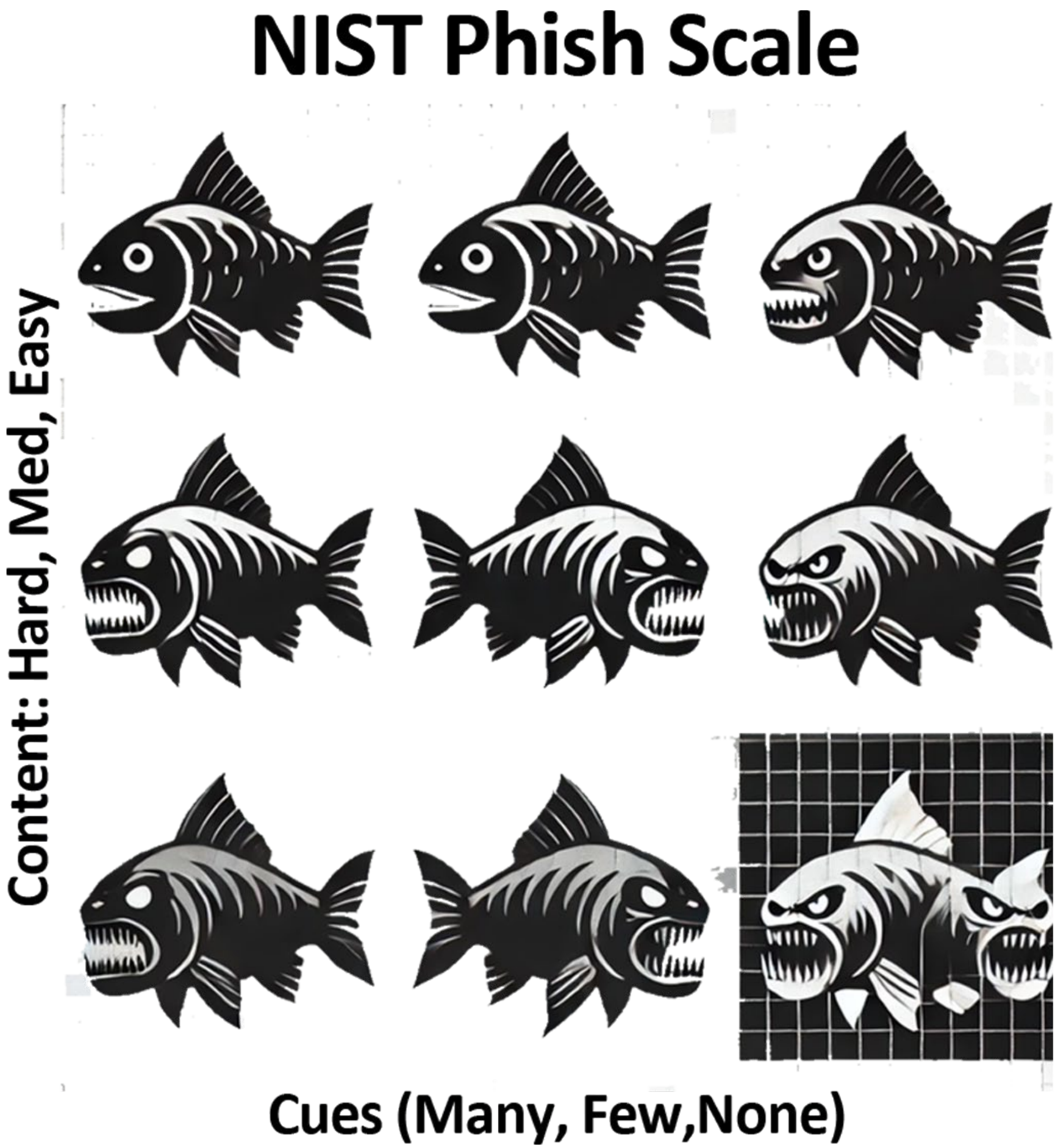
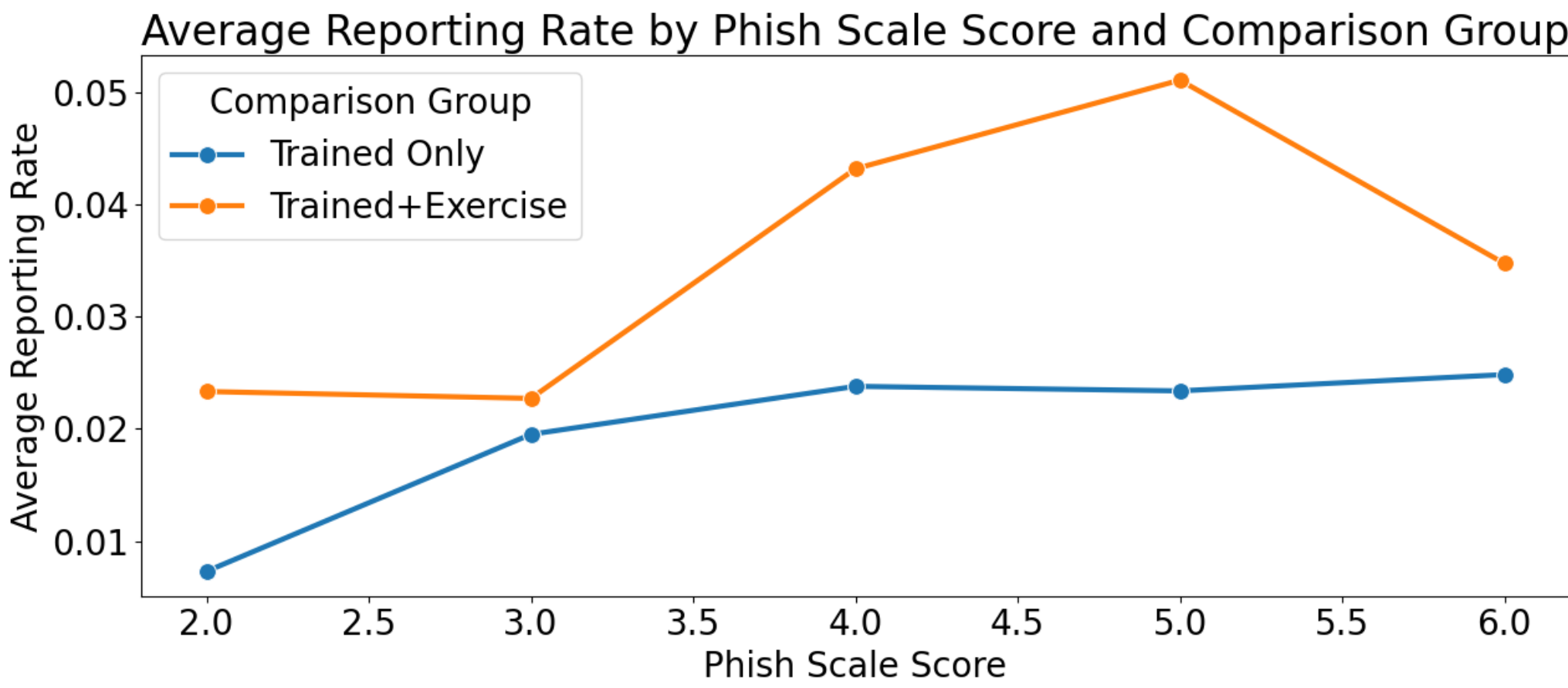
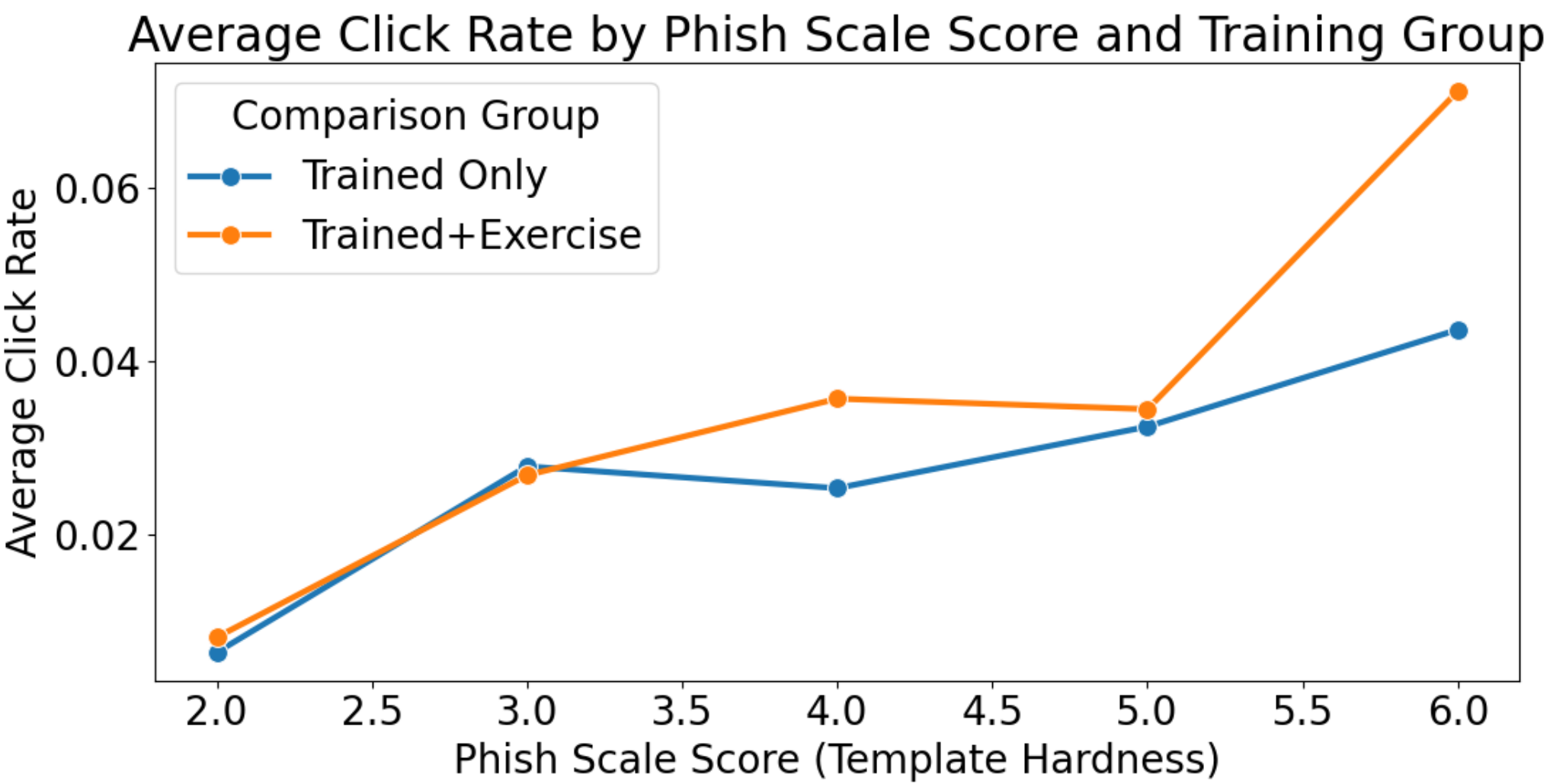
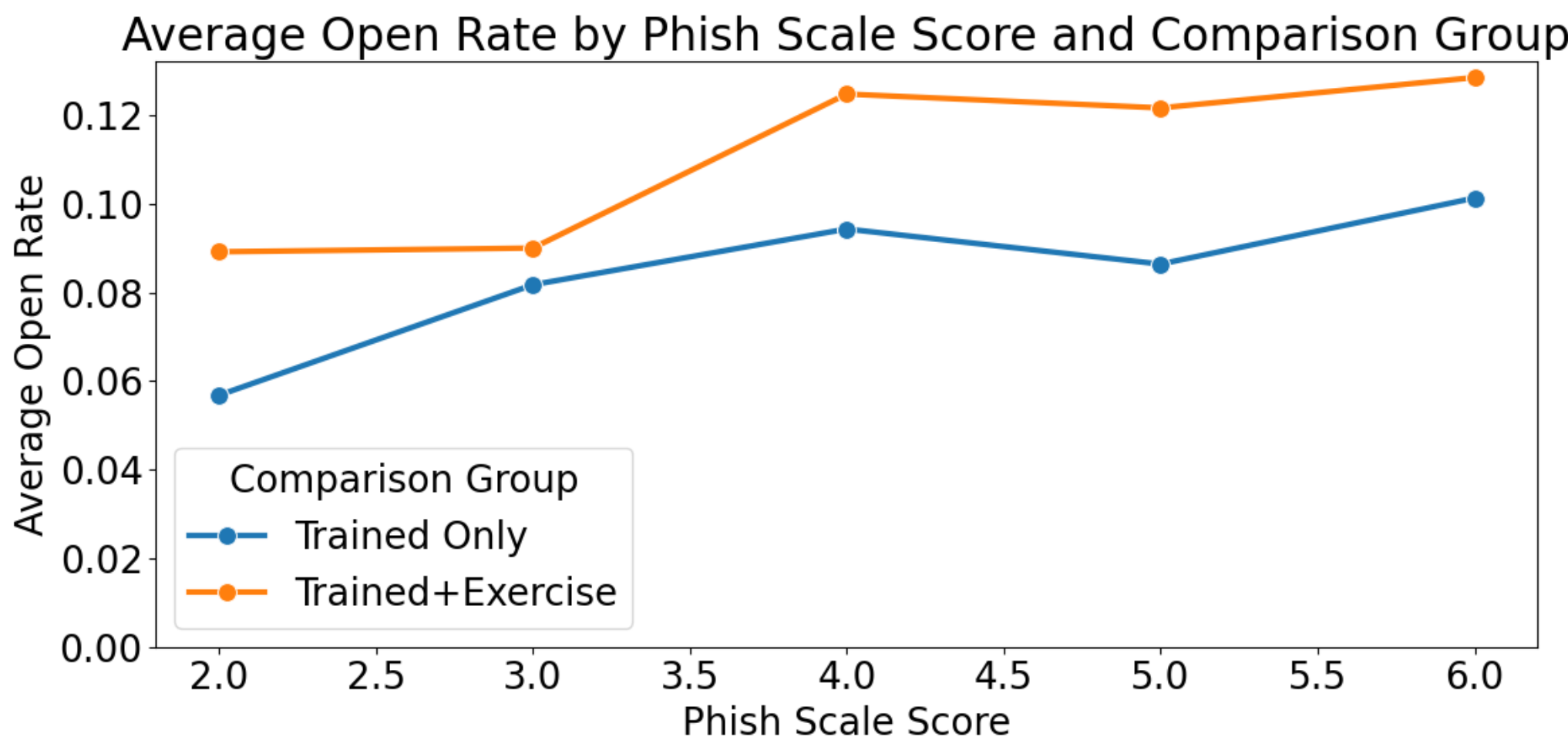
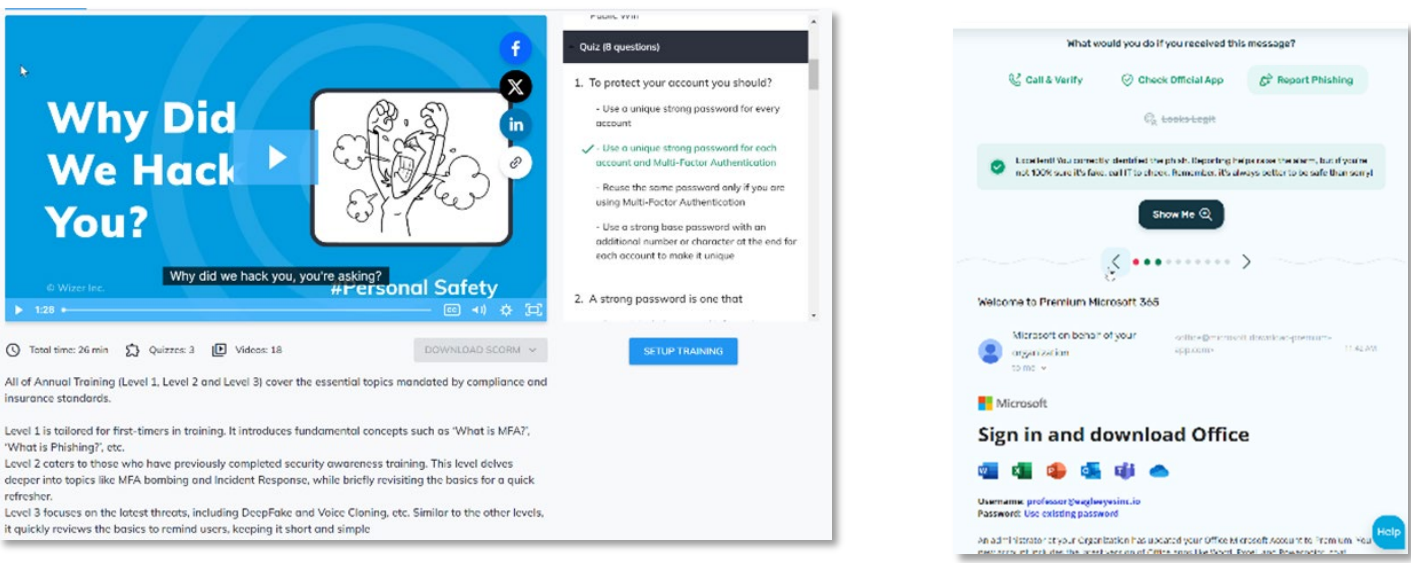
- Does phishing training reduce susceptibility?
- Is interactive training more effective than lecture?
- Impact of lure difficulty on training outcomes?

NIST Phish Scale

- Ranks phishing lure difficulty
- How similar is the **Content** to my every day?
- How many **Cues** let me know it is a phish?

Methodology

- ~4,000 employees from US fintech firm.
- Randomized trial: Control, Traditional, Interactive.
- Metrics: Email open rates, Click Through Rate (CTR), Reporting rates, Lure difficulty (NIST Phish Scale).



Key Findings

- Training has an impact!
- Interactive increased reporting by 37% vs. control.
- Higher difficulty lures correlate with higher CTR.

Recommendations

- Employ interactive training.
- Standardize metrics (NIST Phish Scale).
- Supplement with defensive strategies.

Conclusions

- Interactive training significantly improves reporting.
- NIST Scale predicts lure difficulty & susceptibility.
- Traditional training insufficient for advanced phishing.

Phishing Metrics Comparison by Group

