# CERIAS

The Center for Education and Research in Information Assurance and Security

# Does Phishing Training Work?

A Large-Scale Empirical Assessment of Multi-Modal Training Grounded in the NIST Phish Scale

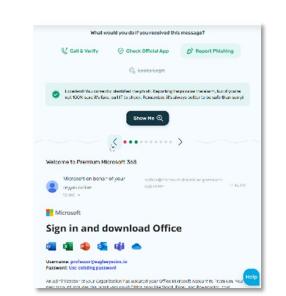
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# Background

- Phishing remains a critical cybersecurity threat.
- Effectiveness of cybersecurity training unclear across lure difficulties.
- Using NIST Phish Scale to measure effectiveness.

# Research Questions

- Does phishing training reduce susceptibility?
- Is interactive training more effective than lecture?
- Impact of lure difficulty on training outcomes?



# NIST Phish Scale

- Ranks phishing lure difficulty
- How similar is the Content to my every day?
- How many Cues let me know it is a phish?

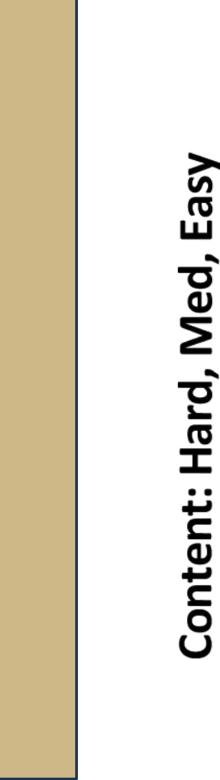
Paper:

# Methodology

- ~4,000 employees from US fintech firm.
- Randomized trial: Control, Traditional, Interactive.
- Metrics: Email open rates, Click Through Rate (CTR), Reporting rates, Lure difficulty (NIST Phish Scale).

### Average Open Rate by Phish Scale Score and Comparison Group 0.12 8 de 0.10 0.08 Average 40.0 **Comparison Group** Trained Only 0.02 Trained+Exercise 0.00 3.0 5.5 3.5 5.0 6.0 2.0 4.5 Phish Scale Score

# **NIST Phish Scale**



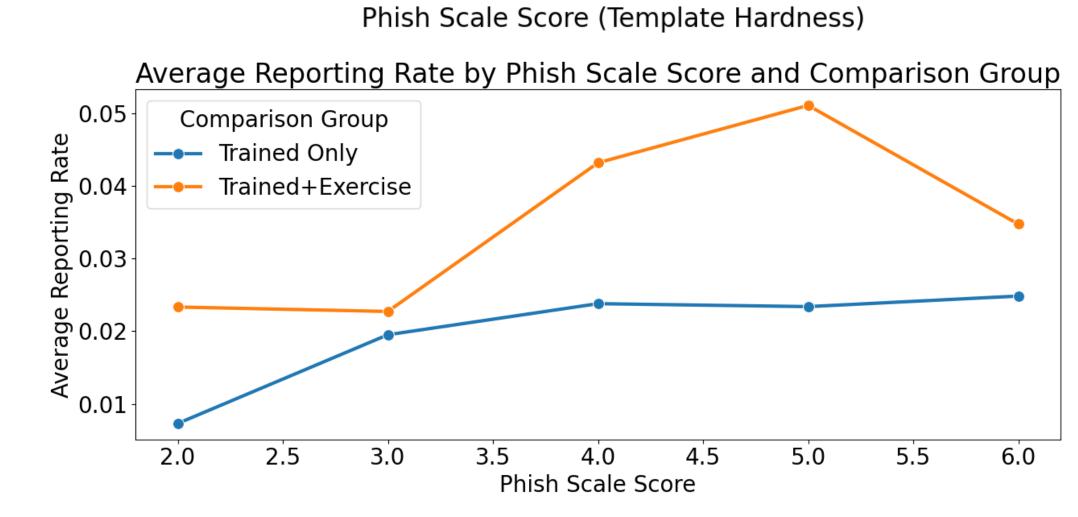






Cues (Many, Few, None)

# Average Click Rate by Phish Scale Score and Training Group Comparison Group Trained Only Trained+Exercise 2.0 2.5 3.0 3.5 4.0 4.5 5.0 5.5 6.0



# **Key Findings**

- Training has an impact!
- Interactive increased reporting by 37% vs. control.
- Higher difficulty lures correlate with higher CTR.

### Recommendations

- Employ interactive training.
- Standardize metrics (NIST Phish Scale).
- Supplement with defensive strategies.

## Conclusions

- Interactive training significantly improves reporting.
- NIST Scale predicts lure difficulty & susceptibility.
- Traditional training insufficient for advanced phishing.

Phishing Metrics Comparison by Group

